

MAKING
THE PROMISE
OF E-HEALTH
REAL

TOTALLY WEB-BASED
SOLUTIONS FOR
ELECTRONIC HEALTH RECORDS
PRACTICE MANAGEMENT
HEALTH INFORMATION EXCHANGE



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If the future of medicine could be made real,
how soon would you want to try it out?

NEXT QUARTER?
NEXT YEAR?

HOW ABOUT
TOMORROW?

That's how soon you
can start working with

AMOS – THE ASP.MD MEDICAL OFFICE SYSTEM.

EHR and practice management software that's easy, powerful, and hassle-free

The ASP.MD Medical Office System, or Amos, is the friendliest, most flexible software you'll ever use to realize the promise of EHR and automated practice management.

Amos scales from small practices up to enterprises and regional health organizations, always providing needed features, never getting in the way. It costs far less than competing systems, yet it's much easier to use. And you'll never need a single technician or IT consultant to install it, maintain it, or fix it.

At ASP.MD, we've lapped the field in our industry. Instead of the out-of-date model of installed software, and all the burdens that model entails, we leverage the power of the Web to deliver fast, low-cost, ultra-reliable applications to users' fingertips – no installation required.

Software as a service: better than your own jet plane

Which would be more cost-effective: owning and maintaining your own jet airplane, or buying airline tickets only as needed? Owning your own nationwide fleet of delivery trucks, or hiring FedEx or UPS to deliver packages only as needed?

Now ask the same question about Electronic Health Records. Which is likely to be easier and more cost-effective: owning and maintaining your own system of installed software, databases, servers, and specialized backup equipment – or buying EHR as a service?

Easy and fast as web mail

Here's a more direct comparison. If you use Gmail or another web mail client, you know how easy it is to set up and use. The interface is intuitive, full-featured, and fast. Web mail never misbehaves or

needs reinstalling, and upgrades are invisible and instant. You can access your account from any browser anywhere. In short, web mail makes traditional email clients look silly.

That's what Amos is like. The databases, business logic, and secure backup systems live on our side; all you need on your side is a browser. But don't think of Amos as a web page. Thanks to new technologies such as Asynchronous JavaScript and XML, or AJAX, it's got the ease of drag-and-drop and the quickness of installed software.

Yet because it's a web application, Amos costs much less than a traditional installed system. Along with other advantages, this can help make EHR a reality for your practice or your organization – not sometime in the future, but literally tomorrow.

"Web-based" systems that aren't all they seem

Some companies offer EHR systems that claim to be web-based – but when you look more closely you'll find that you can't just open your web browser and start running the application. Instead, most of these systems will still require you to install software on your computers. Such software increases your cost even as it decreases flexibility: instead of having free access to your information from any secure web browser, you'll be restricted to only those computers with the special software installed.

Real-world ways to help you care for patients better

With Amos in the exam room, physicians have more tools and information instantly available than could ever be possible with paper charts, paper lab results, and paper prescription pads.

Whether you dictate your notes, scan them in, or use our customizable

templates, your workflow is the same, only faster and more efficient. The result is less time wasted filling out or chasing paperwork, and greater freedom to do what you want: build relationships with patients and make smart medical decisions.

HERE ARE SOME OF THE ADVANTAGES:

Instant labs.

Thanks to Amos's ability to receive information from hospitals and commercial labs such as Quest Diagnostics and LabCorp, lab results pop up on Amos right in the exam room with you—no need to chase them down.

Complete capture of care.

Patient-specific alerts, reminders, and problem lists mean every aspect of past and future care is completely and legibly captured. No more combing through folders or clipboards or deciphering of bad handwriting.

Faster, safer prescribing.

E-prescriptions can be messaged electronically to the patient's pharmacy via SureScripts. And Amos automatically checks for interactions with other medications, unusual dosages, and allergies, flagging potential issues for your attention.

Better preventative care.

The ability to search data makes preventative care efforts far more powerful. As a simple example, Amos can examine the records of

every patient in your practice who's ever had a heart attack, looking to make sure they've all been prescribed an aspirin a day.

Better decision support.

The ability to aggregate data means better medical decisions through instant trending. Imagine, for example, being able to graph a patient's blood pressure history for the past 14 years, with no more than a few clicks of a mouse.

"I worried that an EHR system would slow me down when seeing patients. But to my surprise, Amos helps me get more real medicine done than I ever could before."

Dr. Zelda Quote,
Another Medical Practice
Providence, RI.

Real-world ways to boost savings & revenues

Good practice management requires that all the mundane details be done quickly, correctly, and completely: booking appointments, filing claims, tracking payments, and more. Amos can help you achieve this goal better than a paper system ever could. It's almost like finding a new revenue stream inside your existing practice.

Perfect registrations, guaranteed.

Check-in rules capture every detail required for a complete claim.

No more dropped encounters.

End-to-end tracking ensures each and every visit is billed.

Dramatically reduced coding errors.

Because online coding replaces paper encounter forms, Amos can

check CPT and ICD codes as they're selected, flagging potential conflicts that might cause a claim to be rejected.

Super-speed claims submission.

Charges can be billed within Amos, or sent to external billing companies for automatic importation into their systems. Either way, electronic submission is same-day, accurate, and completely trackable.

Smarter billing, faster payments.

Customizable real-time reports let you aggressively monitor and improve your billing department's effectiveness, even as features such as automatic ERA posting ensure a healthier accounts receivable.

"Not only has Amos been affordable, it's actually made our revenue picture stronger."

Dr. Marvin Placeholder,
Some Medical Practice,
Houston, TX.

Interoperability & health information exchanges:

ANOTHER AMOS ADVANTAGE

If you're an RHIO or RHIE manager, contact us to learn more about Amos's powerful capabilities.

What does "interoperability" really mean? It means that a good EHR system should not only make your own practice more efficient — it should connect you quite literally to the future of medicine, in which general practices, specialists, hospitals, and health organizations all speak to each other digitally.

Amos is already interoperable with pharmacies, labs, insurance and billing companies, hospitals, health information exchanges, and other EHR systems. And as government requirements for interoperability continue to expand, Amos will

continue to meet or exceed those requirements.

Yet there's more. Because of its remarkable centralized architecture, Amos itself can serve as a global health information exchange, allowing users to share patient information in a fully HIPAA-compliant manner — not just locally, but from anywhere on the planet. And where most health information exchanges today can only aggregate limited data such as test results, Amos can aggregate all patient data from participating organizations and practices.



Bringing down the barriers to Electronic Health Records

We've all heard of the nearly magical benefits that would come from digitizing health records nationwide: hundreds of billions of dollars saved, drastically reduced error rates, dramatically increased efficiencies and improved patient care.

Yet even with federal stimulus money as a carrot, many physicians and administrators remain intelligently skeptical. That's where ASP.MD and Amos come in. Amos is designed by a physician, for physicians, to give you real-world solutions to your legitimate real-world concerns.

Real-world concerns about EHR	Real-world solutions from ASP.MD
<p>"The systems we've seen are too costly to implement." Why spend tens of thousands of dollars on something that may not work for us?</p>	<p>Web-based delivery cuts costs without cutting features. The low monthly fee covers absolutely everything, from training to upgrades.</p>
<p>"EHR represents yet another software headache." We just want to do medicine and run our practice.</p>	<p>Amos is as hassle-free as web mail. You don't need an IT department, databases, or even backup equipment. All you do is use it.</p>
<p>"EHR will slow us down, not speed us up." All those checklists, all that typing—and with no regard for how we actually do things.</p>	<p>Amos adopts its workflows to you, not vice versa. For example, physicians can type, dictate, use templates, or scan. It's whatever suits them.</p>
<p>"We're not ready for such a big change all at once." The systems we've seen would all demand wholesale changes in our procedures.</p>	<p>Amos lets you change one step at a time. Start using Amos for just scheduling. Then add electronic prescribing; then dictation; and so on.</p>

The story of ASP.MD: innovation and reliability

Christopher Kreis, M.D., is ASP.MD's founder and chief designer. As a physician himself, he knows what doctors want, and why. He also knows computers: he wrote his first programs in the 6th grade, and has been coding ever since.

While attending Cornell University Medical College, Dr. Kreis was amazed to see how under computerized medicine was. Even the New York Hospital seemed 30 years behind the times.

He began to see the possibilities, leading him to pursue postdoctoral studies in Medical Informatics at Harvard Medical School.

In 2001, knowing that web applications represented the future of health information systems, Dr. Kreis founded ASP.MD. We're a privately held company located in the Kendall Square technology center of Cambridge, Massachusetts.

Experience risk-free freedom — try Amos for yourself

With Amos, there's no up-front fee to get in the way of seeing if it's for you. And because it's a web-based service and requires no installation, you can begin using it within 1 or 2 business days of contacting us.

Pick the features you want to use — step by step, at your own comfort level. Integrate your existing practice management software, or replace it with ours. Whichever way you go, you risk no money, and minimal time.

INTERESTED?

Call (800) 711-7315 to get started today

LIST OF AMOS FEATURES

Scheduling & Registration

- Advanced scheduling with unlimited number of schedules
- Automated electronic eligibility checking
- Automated reminder calls
- Automated faxing
- Batch generation of forms
- Credit card processing without a POS device
- Drag-and-drop rebooking
- Flags for missing information
- Insurance card scanning
- Label printing
- Next-available visit search
- Patient no-show letters
- Referral tracking
- Streamlined patient check-in
- User-friendly single screen demographics entry

Electronic Medical Record

- Patient alerts, problem list, medications, allergies, and notes
- Graphical trends for patient data
- Immunizations
- Storage of digitally scanned documents
- Electronic access to lab data and imaging services such as x-ray, MRI, CT scans
- Recording of DOQIT/PQRI data
- Patient-linked messaging system to track patient-specific dialogue
- Template based documentation

Electronic Prescribing

- Ability to look up and generate prescriptions
- Interaction and allergy checking
- Sending prescriptions to the pharmacist in real time
- Services provided through partnership with SureScripts

Charge Capture & Billing

- Complete replacement of paper encounter forms
- Rules engine to check encoding as it occurs
- Built-in billing engine
- Collections Reports
- Electronic remittance advice
- Electronic claim pre-approval check
- Ability to send charges to external billing companies
- Same-day electronic charge submission
- Automatic ERA posting
- Sophisticated reporting for Aged Trial Balance, claim status, cash flow, A/R, utilization, collections, etc.



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